

A Public Presentation of the

FGN 2013 Budget

Fiscal Consolidation with Inclusive Growth



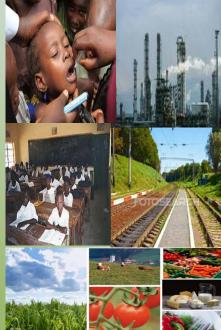




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Outline



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- POTENTIAL IMPACT OF THE GLOBAL OUTLOOK
- MITIGATING POTENTIAL IMPACT OF THE GLOBAL OUTLOOK
- 2013 BUDGET The Big Numbers
- 2013 BUDGET- Fiscal Consolidation
- 2013 BUDGET- The Growth Promotion Initiatives
- CHALLENGES FACING THE BUDGET
- 2013 BUDGET- SURE-P
- END NOTES

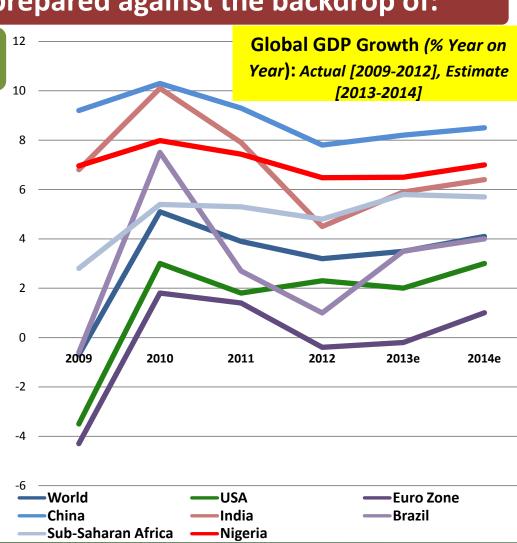


Global Economic Outlook

The 2013 Budget Proposal was prepared against the backdrop of:

Slow Global Economic Recovery

- Significant slowdown in global economic recovery
- Renewed setbacks in the Euro zone
- Slight improvement in USA's economy, but risks remain
- Downward revision of the global growth projection to 3.5% for 2013
- Growth Slowdown in Japan & other OECD countries
- Persistent Sovereign Debt Crisis in the Euro-Zone; Adverse Weather Conditions
- Continued Global growth imbalance -Stronger growth expected in emerging economies such as India and China respectively in 2013 while outlook for advanced economies remains weak.



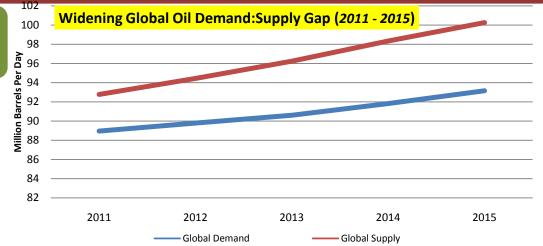


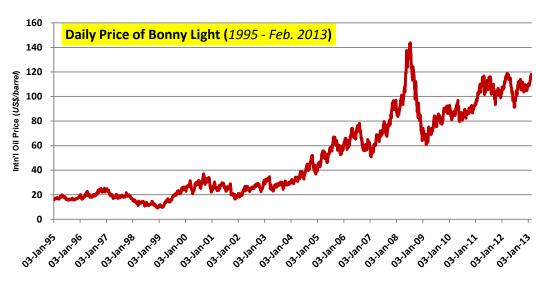
Global Economic Outlook (2)

The 2013 Budget Proposal was prepared against the backdrop of the:

Recent Developments in the International Crude Oil Market

- Rising output from non-conventional oil production sources - Shale and tight formations in North America exceeds earlier expectations
- Rising output from the Brazilian deepwater fields
- New regional producers (Ghana Ivory-Coast, Liberia, Uganda) adding to the supply with previous regional importers of Nigerian crude now producing and exporting oil
- Tighter market for Nigeria's Crude Oil exports
- Global Oil market is still volatile with crude price ranging b/w \$89.60 per barrel (June 2012) and US\$116 (February 2013)







Potential impact of the Global Economic Outlook

Global Output

- Nigeria remains vulnerable to the global uncertainties although real GDP growth is projected to remain robust in 2013.
- Impacting negatively on demand for our primary export commodities, particularly crude oil.
- Potential impact on foreign investments (FDIs, Portfolio Investments, etc).

Crude Oil Sales

- Widening Oil Supply:Demand gap—implication for sales .
- Shale oil & gas displacing West African (Nigerian) oil.
- Even consumers (like, USA) becoming self sufficient.

Crude Oil Price

 Consequent international oil price volatility – Implication for revenues.



Mitigating the Potential Impact of the Global Economic Outlook

Government is continuing Fiscal Consolidation:

Rationalization of expenditure:

Recurrent

- Extending biometric verification to more MDAs (IPPIS)
- Commenced implementation of the rationalization of government agencies
- Continued reduction / freezing of Overheads for 2012 2015 period

Capital

- Focus on completing on-going capital projects
- Reducing administrative-type capital expenditure from budget
- Leveraging on private sector funds through PPP arrangements
- Continued re-balancing of spending in favour of developmental capital

Revenue Drive:

Oil

- Reasonable oil benchmark price & production
- Efforts to eliminate oil theft; Subsidy leakages

Non-Oil

- More ambitious non-oil revenue programme higher collection targets set (FIRS, NCS)
- Closer monitoring of revenue generating Agencies (IGR)



Mitigating the Potential Impact of the Global Economic Outlook (2)

Government is continuing Fiscal Consolidation:

Debt Management:

Deficit & Borrowing

- Implementing downward trajectory for domestic borrowing
- Sinking Fund put in place to retire FGN maturing domestic debt

Building Buffers against External Shock:

Fiscal Buffer

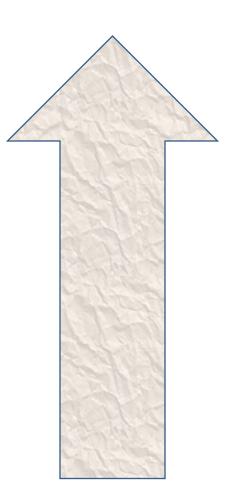
 Excess Crude Account is rising on the back of prudent oil revenue management (Currently at about US\$9 billion)

External Buffer

 Foreign reserves have increased by \$12 billion since 2011 (At about US\$47.56 billion as at 4 Mar., 2013).



International Validation



Fitch: BB- Stable, up from previous BBnegative outlook



S&P: BB- Stable, up from previous B+



Moody's: Ba3 Stable (equivalent to Fitch BB- Stable); commenced ratings of Nigeria in Nov 2012, without prior invitation



World Bank Voice Enhancement Programme-Nigeria among 16 countries whose voice has been increased





International Validation (2)

International Validation:

Nigeria's Eurobond is performing better now

- a. Bond price (the value of our bond) is \$117.52 (Dec 14) against \$103.49 at the beginning of 2012
- b. Bond yield (the cost of financing) has fallen by over 200 basis points to 4.18% (Dec 14) from 6.23% at the beginning of 2012

Nigeria's domestic bonds are doing well:

- a. Recently included in JP Morgan Emerging Markets Government Bond Index (GBI-EM)
- b. IFC first Naira bond over subscribed by ~50%. IFC increased bond issue by an additional N4 billion on the back of strong demand for the Naira bond



Priorities of the 2013 Budget

- Reduce cost of governance
- Restructuring the budget in favour of capital expenditure
- Extension of IPPIS to more MDAs
- Commence implementation of the Oronsaye report while we await "White Paper"
- Debt management /sinking fund retiring maturing obligations
- Focus on infrastructure, especially ongoing capital projects
- Job creation through (a) reducing infrastructure challenges, (b) YouWin, SURE-P, etc.
- Fiscal measures to promote domestic industry and create employment
- Supporting gender programmes and sporting activities



The 2013 Budget – The Facts

Key Assumptions

Oil Benchmark Price: US\$79/barrel GDP Growth Rate: 6.5% *Oil Production: 2.526 mbpd Inflation Rate: 12.9%

Exchange Rate: N160/US\$

Revenue Projections

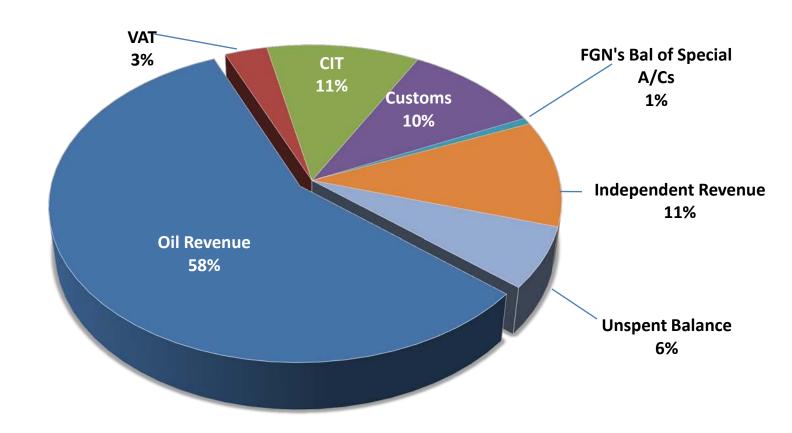
REVENUE ITEMS	2012 BUDGET N' bns	2013 BUDGET N' bns
Gross Federally Collectible Revenue	9,692.50	11,339.78
FGN Retained Revenue	Revenue 3,561.02	
Oil Revenue	1,949.92	2,358.10
Non-Oil Revenue	1,611.10	1,742.08
VAT	107.90	127.05
CIT	383.27	457.12
Customs	323.25	412.90
FGN's Bal of Special A/Cs (Previous Yr.)	43.11	28.02
Independent Revenue	446.78	<i>455.7</i> 8
Unspent Balance (Previous Year)	306.79	261.21

^{*} mbpd - Million barrels per day



The 2013 Budget — The Facts (2)

The Revenue Profile



BOF/FMF



The 2013 Budget – The Facts (3)

2013 Expenditure Profile:

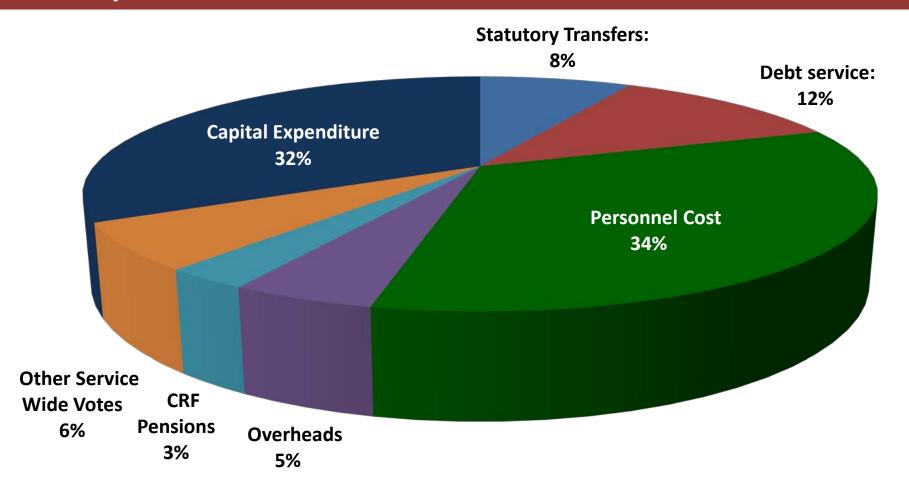
ITEM	2012 Budget N' bns	2013 Budget N' bns	
Aggregate Expenditure	4,697.21	4,987.22	
Statutory Transfers:	372.59	387.98	
Debt service:	559.58	591.76	
Non-Debt Recurrent Exp.	2,471.05	2,386.02	
Personnel Cost	1,658.73	1,688.27	
Overheads	265.80	237.87	
CRF Pensions	146.70	143.24	
Other Service Wide Votes	353.82	316.60	
Capital Expenditure	1,340.00	1,621.46	

Some challenges with the 2013 Budget



The 2013 Budget — The Facts (4)

2013 Expenditure Profile:

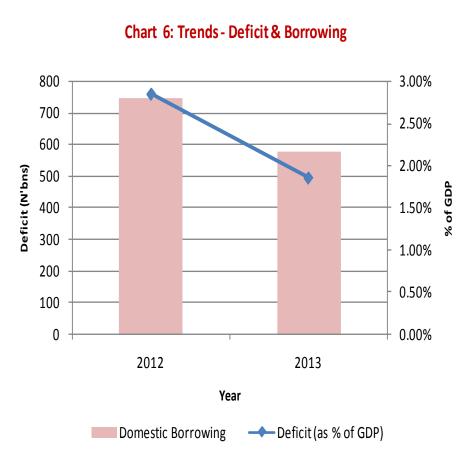




The 2013 Budget – The Facts (5)

Fiscal Balance and Borrowing Trajectory

ITEM	2012 Budget	2013 Budget	
· · · <u>- · · · · · · · · · · · · · · · ·</u>	N' bns	N' bns	
Aggregate Revenue	3,561.02	4,100.18	
Aggregate Expenditure	4,697.21	4,987.22	
Fiscal Deficit	1,136.19	887.04	
as % of GDP	2.85	1.85	
Recurrent exp. as % of agg exp.	71.5%	67.5%	
Capital exp. as % of agg. exp.	28.5%	32.5%	





Challenges facing the Budget

- Revenue

Non-Oil Revenues

- Independent Revenue Non full remittance by revenue generating Agencies
- Taxes Collection efficiency issues (FIRS, NCS)

Oil-Revenues

• Pipeline vandalization and oil theft



Challenges facing the Budget - The Wage Bill

The wage bill doubled from about N800bn in 2009 to N1.69tr in 2013

Share of personnel cost as a percentage of aggregate expenditure increased from 27% in 2005 to 35% in 2013

We got here through increases granted over the period:

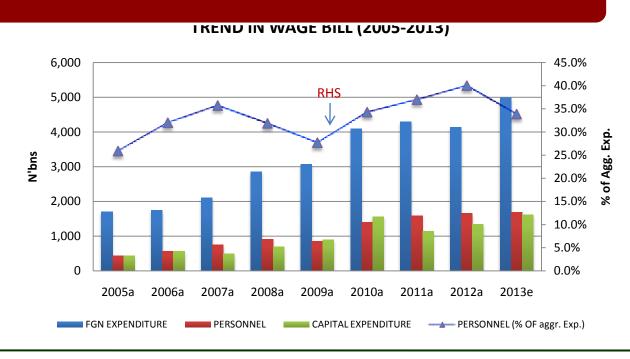


Medical Personnel

Civil Servants

Through the Min. Wage Act, 2011

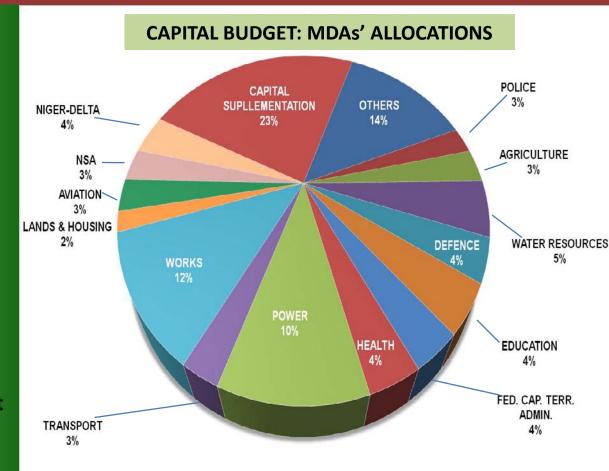
But pressure for further increases rages on!



2013 Budget- Growth Promoting Initiatives

2012 BUDGET: GOVERNMENT'S SPENDING PRIORITIES

- Large proportion of capital spending directed to priority sectors:
 - ✓ Infrastructure
 - ✓ Security
 - ✓ Agriculture
 - ✓ Education
 - ✓ Health
- These sectors are critical to the attainment of Administration's objectives as outlined in the Transformation Agenda.
- Focus on job creation and provision of enabling environment for economic diversification and growth



BOF/FMF

2013 Budget- Growth Promoting Initiatives (2)

To further reinforce the fiscal policies of FY2012:

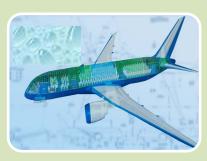


AGRICULTURE

Sugar Manufacturing

Rice Production

- Machinery and spares to now attract 0% duty
- 5-Year tax holiday for 'sugarcane to sugar' investors
- Import duty & levy on raw sugar to attract 10% & 50% resp.
- Refined sugar to attract 20% duty & 60% levy
- Brown rice and polished rice to 10% duty and 100% levy

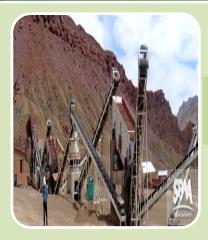


AVIATION

Aircraft

 All commercial aircraft and spares for use in Nigeria to now attract 0% duty and 0% VAT

2013 Budget- Growth Promoting Initiatives (3)



SOLID MINERALS DEVELOPMENT

Promoting Mining Business

 Machinery and equipment for solid minerals sector to attract 0% duty and 0% VAT



MASS TRANSIT DEVELOPMENT

Buses of minimum 40-seater capacity

Duty on CKD of these buses now 0% down from 5%

BOF/FMF

2013 Budget- Growth Promoting Initiatives (4)

The 2013 Budget also institutes policies including:



GENDER EMPOWERMENT - Improve the lives of girls and women

Agriculture

 Ministry of Agriculture & Ministry of Information Communication Technology collaborating to have 5 million women farmers have access to agro inputs

Health

Public Works

- Ministry of Health- further scale up the 'Save a Million' initiative and turnaround at least a third of VVF cases
- At least 35% of employees engaged for public works to be women
- At least 3 roads leading to arrears of women socioeconomic activities in every geopolitical zone to be prioritized



SPORTS

Sporting glory

Funding initiatives

2013 Budget-*The SURE-P*

The Subsidy Reinvestment and Empowerment Programme (SURE-P) has a projected allocation of N180bn, augmented by the 2012 unspent balances of N93.5bn

Amount will be used to make further progress in the provision of social safety net schemes, maternal & child healthcare, youth development, vocational training and provision of critical infrastructure

S/N	EXPENDITURE ITEMS	AMOUNT N' Bns
Α	SOCIAL SAFETY NETS	40.83
1	Maternal & Child Health	16.91
2	Public Works for Youth Empowerment	9.00
3	Mass Transit	6.10
4	Vocational Training Centres	8.60
5	Culture & Tourism (Capacity Building)	0.22
В	NIGER DELTA	42.27
	Augmentation for East-West Road (Sections 1-4)	42.27
С	WORKS	111.50
1	Abuja-Lokoja Road	25.00
2	Benin-Ore-Shagamu Road	13.00
3	Kano-Maiduguri Road Dualisation (Section 1-5)	31.50
4	Portharcourt-Enugu-Onitsha Road	7.00
5	Second Niger Bridge (Counterpart Funding)	7.00
6	Oweto Bridge	10.00
7	Other Road Projects (Accross the 6 Zones)	18.00
D	TRANSPORT (RAIL)	77.42
1	Lagos-Kano	2.20
2	Porthacourt-Maiduguri	35.00
3	Kaduna-Abuja	
	a. Main	32.22
	b. Bridge/Interchange at ONEX	4.00
	c. Right of Way/Compensation	2.00
	Transport (Rail Rolling Stock)	2.00
E	SURE-P BOARD	1.00
	Consultancy & Logistics	1.00
F	Monitoring & Evaluation	0.50
	TOTAL REINVESTED FUND	273.52

END NOTES

- 2013 Budget prepared against backdrop of challenging global economy
- Transmission mechanism of global uncertainty to economy is mainly through lower demand and pressure on oil price and also, FDI, Portfolio Investments and remittances
- Budget aimed at promoting fiscal consolidation and engendering real growth
- Government determined to focus more on gearing expenditure towards capital projects and programmes
- Focus remains job creation, economic diversification and provision of enabling environment for sustainable growth
- The growing wage bill remains a critical challenge to the budget
- The SURE-P vehicle continuing to supplement main budget to deliver the promises of government in social and infrastructure areas